

Dear Job Aspirant,

We wish to connect with you for the position of Sales Associate.

Designation: Sales Associate

Qualification: Any Graduate

Location: Mumbai

Experience: 2 to 4 years

Company Profile:

ProTeen is an integrated digital platform to guide students through the process of selecting an academic stream, identifying their interests and aptitude, and enabling skill development required for 21st century employment. Designed for both high school and college students, ProTeen is the essential first step towards becoming career ready.

As a leading global digitally enabled career guidance platform, ProTeen understands the importance and challenges while making a career choice. We provide solutions designed to strengthen all dimensions of awareness crucial to picking an integrated academic and career path. We are part of **NEAT 2.0**, an initiative by the **Ministry of Education (Govt of India)** and **AICTE** (All India Council of Technical Education).

You can find more details on www.proteen.com

ProTeen is a UNIDEL company. UNIDEL, founded in 1973, is a technology group focused on sectors being reshaped by automation. UNIDEL serves global customers with disruptive technology solutions across the Industrial IoT, FinTech, and EdTech segments.

Roles & Responsibilities:

- Contacting potential or existing customers to inform them about the product or service using scripts
- Answer questions about products or the company
- Ask questions to understand customer requirements
- Close sales generating revenue
- Direct prospects to the field sales team when needed
- Enter and update customer information in the database

Education and Experience:

- Bachelor's/Master's degree from a recognized university in India or abroad
- An experience of minimum of one year in working as tele sales representative or other sales/customer service role

Desired Candidate Profile:

- The candidate comes from an Edtech background (preferred)
- Proven track record of successfully meeting sales target preferably over the phone
- Good knowledge of relevant computer programs (e.g., CRM software) and telephone systems

If you find the above job opportunity is suitable to your profile, kindly share your updated CV to careers@proteen.com

Regards,

HR Team, ProTeen

Website - www.proteen.com