

Designation	Business Development Executive
Qualification	Graduate and OR any PG
Location	Pune
Experience	2-8 years in IT Domain OR Project Engineering

Role : Technology Sector Business Development | Key Responsibilities:

- Excellent writing and communication skills
- Proposal writing and drafting experience
- IT Domain & Project Engineering
- Lead generation
- Customer co-ordination
- Sales operation
- Interpersonal skills and ability to build rapport with clients
- Good listening and problem-solving skills
- Time management skills
- Critical thinking skills
- Ability to identify potential leads
- Ability to communicate with managers, directors, VPs, CxOs
- Create company intro and pitch for service or product demo
- Write a pitch for email and social media